



## ***2017 CONSOLIDATED FINANCIAL STATEMENTS***

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*These consolidated financial statements have not been reviewed or confirmed for accuracy or relevance by the Federal Deposit Insurance Corporation.*

## **Report of Independent Auditors**

The Board of Directors and Shareholders  
Citizens Bancorp

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Citizens Bancorp and Subsidiary, which comprise the consolidated balance sheet as of December 31, 2017, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the year then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the 2017 consolidated financial statements referred to above present fairly, in all material respects, the financial position of Citizens Bancorp and Subsidiary as of December 31, 2017 and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Prior Period Financial Statements***

The financial statements of Citizens Bancorp and Subsidiary as of December 31, 2016, were audited by other auditors whose report dated March 15, 2017, expressed an unmodified opinion on those statements.

***Moss Adams LLP***

Portland, Oregon  
March 14, 2018

**Citizens Bancorp and Subsidiary**  
December 31, 2017 and 2016

Consolidated Balance Sheets  
(In thousands, except share amounts)

	2017	2016
<b>ASSETS</b>		
Cash and cash equivalents:		
Cash and due from banks	\$ 18,692	\$ 19,392
Interest-bearing deposits in banks	30,044	60,426
Total cash and cash equivalents	48,736	79,818
Interest-bearing time deposits with banks	992	1,984
Securities available-for-sale, at fair value	281,770	229,690
Securities held-to-maturity, at amortized cost; (estimated fair value: 2017 - \$301; 2016 - \$470)	300	465
Federal Home Loan Bank (FHLB) stock	868	750
Loans held-for-sale	174	553
Loans	404,342	380,697
Allowance for loan losses	(4,561)	(3,782)
Net loans	399,781	376,915
Premises and equipment - net	11,767	12,032
Accrued interest receivable	2,539	2,306
Bank-owned life insurance (BOLI)	15,454	10,853
Other real estate owned (OREO)	823	1,014
Other assets	8,284	6,882
Total assets	\$ 771,488	\$ 723,262
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities		
Deposits:		
Demand	\$ 246,229	\$ 234,094
Savings	44,323	41,256
Interest-bearing demand	337,530	301,108
Time	26,460	28,782
Total deposits	654,542	605,240
Repurchase agreements	34,785	39,551
Cash dividends payable	2,147	1,896
Other liabilities	8,070	8,134
Total liabilities	699,544	654,821
Commitments and contingencies (Note 10)		
Shareholders' equity		
Series A preferred stock (no par value); authorized 500,000 shares; issued and outstanding: 2017 - 370,224 shares; 2016 - 372,486 shares	2,224	2,249
Common stock (no par value); authorized 10,000,000 shares; issued and outstanding: 2017 - 5,402,540 shares; 2016 - 5,345,441 shares	41,422	40,747
Retained earnings	29,994	26,455
Accumulated other comprehensive loss	(1,696)	(1,010)
Total shareholders' equity	71,944	68,441
Total liabilities and shareholders' equity	\$ 771,488	\$ 723,262

**Citizens Bancorp and Subsidiary**  
Years Ended December 31, 2017 and 2016

Consolidated Statements of Income  
(In thousands, except per share amounts)

	<u>2017</u>	<u>2016</u>
Interest income		
Loans	\$ 21,507	\$ 19,944
Interest-bearing deposits in banks	730	457
Securities		
Taxable	3,070	2,017
Tax-exempt	15	19
Total interest income	<u>25,322</u>	<u>22,437</u>
Interest expense		
Deposits	503	453
Other borrowings	66	71
Total interest expense	<u>569</u>	<u>524</u>
Net interest income	24,753	21,913
Provision for loan losses	1,200	1,150
Net interest income after provision for loan losses	<u>23,553</u>	<u>20,763</u>
Noninterest income		
BankCard income	1,017	951
Service charges on deposit accounts	929	900
Earnings on BOLI	401	295
Mortgage department income	300	218
Other	440	381
Total noninterest income	<u>3,087</u>	<u>2,745</u>
Noninterest expense		
Salaries and employee benefits	11,538	10,997
Occupancy	1,030	1,102
Data processing	779	756
Furniture and equipment	591	570
Telephone - data line	320	345
Professional fees	263	260
FDIC insurance	234	317
Other	1,837	1,568
Total noninterest expense	<u>16,592</u>	<u>15,915</u>
Income before income taxes	10,048	7,593
Provision for income taxes	4,649	2,688
Net income	<u>\$ 5,399</u>	<u>\$ 4,905</u>
Basic and diluted earnings per common share	<u>\$ 0.93</u>	<u>\$ 0.85</u>

**Citizens Bancorp and Subsidiary**  
Years Ended December 31, 2017 and 2016

Consolidated Statements of Comprehensive Income  
(In thousands)

	<u>2017</u>	<u>2016</u>
Net income	\$ 5,399	\$ 4,905
Other comprehensive loss - net of tax		
Change in unrealized gains and losses on securities available-for-sale, net of tax of \$173 and \$367, respectively	<u>(399)</u>	<u>(758)</u>
Total comprehensive income - net	<u>\$ 5,000</u>	<u>\$ 4,147</u>

**Citizens Bancorp and Subsidiary**  
Years Ended December 31, 2017 and 2016

Consolidated Statements of Changes in Shareholders' Equity  
(In thousands, except share and per share amounts)

	Shares of Series A Preferred Stock	Shares of Common Stock	Series A Preferred Stock	Common Stock	Retained Earnings	Accumulated Other Comprehensive Loss	Total Shareholders' Equity
Balances at December 31, 2015	374,429	5,305,795	\$ 2,272	\$ 40,253	\$ 23,446	\$ (252)	\$ 65,719
Net income	-	-	-	-	4,905	-	4,905
Change in unrealized gains and losses on securities available-for-sale - net of income taxes of \$367	-	-	-	-	-	(758)	(758)
Cash dividend reinvestment (\$12.28 per common share)	-	48,199	-	592	-	-	592
Cash dividend declared (\$0.33 per common share)	-	-	-	-	(1,765)	-	(1,765)
(\$0.35 per share - Series A preferred)	-	-	-	-	(131)	-	(131)
Stock repurchased	(1,943)	(8,553)	(23)	(98)	-	-	(121)
Balances at December 31, 2016	372,486	5,345,441	2,249	40,747	26,455	(1,010)	68,441
Net income	-	-	-	-	5,399	-	5,399
Change in unrealized gains and losses on securities available-for-sale - net of income taxes of \$173	-	-	-	-	-	(399)	(399)
Adoption of ASU 2018-02	-	-	-	-	287	(287)	-
Cash dividend reinvestment (\$11.83 per common share)	-	57,103	-	675	-	-	675
Cash dividend declared (\$0.37 per common share)	-	-	-	-	(1,999)	-	(1,999)
(\$0.40 per share - Series A preferred)	-	-	-	-	(148)	-	(148)
Stock repurchased	(2,262)	(4)	(25)	-	-	-	(25)
Balances at December 31, 2017	<u>370,224</u>	<u>5,402,540</u>	<u>\$ 2,224</u>	<u>\$ 41,422</u>	<u>\$ 29,994</u>	<u>\$ (1,696)</u>	<u>\$ 71,944</u>

**Citizens Bancorp and Subsidiary**  
Years Ended December 31, 2017 and 2016

Consolidated Statements of Cash Flows  
(In thousands)

	2017	2016
<b>Cash flows from operating activities</b>		
Net income	\$ 5,399	\$ 4,905
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	1,200	1,150
Depreciation and amortization	460	513
Write-down of OREO	65	100
Gains on sales of OREO - net	(9)	(190)
Originations of loans held-for-sale	(17,479)	(14,035)
Proceeds from sales of loans held-for-sale	18,355	14,645
Gains on sales of loans held-for-sale	(497)	(404)
Provision for deferred income taxes	435	(560)
Earnings on BOLI	(401)	(295)
Amortization of bond premium	608	769
Increase in accrued interest receivable	(233)	(419)
Other - net	(1,441)	(210)
Net cash provided by operating activities	<u>6,462</u>	<u>5,969</u>
<b>Cash flows from investing activities</b>		
Decrease in interest-bearing time deposits in banks	992	993
Activity in securities available-for-sale:		
Purchases	(128,836)	(196,605)
Maturities, prepayments, and calls	75,289	139,310
Activity in securities held-to-maturity:		
Maturities, prepayments, and calls	165	-
Increase in loans - net	(24,066)	(27,213)
Purchases of premises and equipment - net	(195)	(625)
Purchase of FHLB Stock	(118)	(54)
Purchases of BOLI	(4,200)	-
Proceeds from sales of OREO	135	1,294
Net cash used in investing activities	<u>(80,834)</u>	<u>(82,900)</u>
<b>Cash flows from financing activities</b>		
Net increase in deposits	49,302	93,612
Net decrease in repurchase agreements	(4,766)	(1,200)
Cash dividends paid	(1,221)	(1,122)
Repurchases of preferred stock	(25)	(23)
Repurchases of common stock	-	(98)
Net cash provided by financing activities	<u>43,290</u>	<u>91,169</u>
Net change in cash and cash equivalents	(31,082)	14,238
Cash and cash equivalents at beginning of year	79,818	65,580
Cash and cash equivalents at end of year	<u>\$ 48,736</u>	<u>\$ 79,818</u>
<b>Supplemental disclosures of cash flow information</b>		
Interest paid	\$ 570	\$ 526
Income taxes paid	<u>\$ 3,644</u>	<u>\$ 2,909</u>
<b>Supplemental disclosures of non-cash investing and financing activities</b>		
Change in unrealized gains and losses on securities available-for-sale - net of tax	<u>\$ (686)</u>	<u>\$ (758)</u>
Accrued dividends declared	<u>\$ 2,147</u>	<u>\$ 1,896</u>
Dividends reinvested	<u>\$ 675</u>	<u>\$ 592</u>



## **Citizens Bancorp and Subsidiary**

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

In preparing these consolidated financial statements, Management has evaluated subsequent events that have occurred through March 14, 2018 (which is the date that the consolidated financial statements were available to be issued) for potential recognition or disclosure in the consolidated financial statements. All dollar amounts in the following notes are expressed in thousands, except per share data.

#### **1. Basis of Presentation, Nature of Operations, Method of Accounting, and Summary of Significant Accounting Policies**

##### **Basis of presentation**

The accompanying consolidated financial statements include the accounts of Citizens Bancorp ("Bancorp"), a bank holding company; and its wholly-owned subsidiary, Citizens Bank (the "Bank") (collectively, "the Company"). All significant intercompany transactions and balances have been eliminated in consolidation.

Certain prior year amounts may have been reclassified to conform to the 2017 presentation. Such reclassifications had no effect on previously reported net income or shareholders' equity.

##### **Nature of operations**

Bancorp is a financial holding company which operates primarily through its subsidiary, the Bank. The Bank operates fifteen branches located in Benton, Clackamas, Lane, Linn, Marion, Polk, Washington, and Yamhill Counties in Oregon. The Bank provides loan and deposit services to customers who are predominately individuals and small- and medium-sized businesses in western Oregon.

##### **Method of accounting**

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and prevailing practices within the banking industry. The Company utilizes the accrual method of accounting which recognizes income and gains when earned and expenses and losses when incurred. The preparation of consolidated financial statements in conformity with GAAP requires management of the Company ("Management") to make estimates and assumptions that affect the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities, as of the dates of the consolidated balance sheets, and the reported amounts of income, gains, expenses, and losses during the reporting periods. Actual results could differ from those estimates. A material estimate that is particularly susceptible to change in the near term relates to the allowance for loan losses.

##### **Cash equivalents and cash flows**

For purposes of presentation in the accompanying consolidated statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks (including cash items in process of collection), and interest-bearing deposits in banks. Generally, interest-bearing deposits in banks are invested for a maximum of 90 days.

The Company maintains its cash in depository institution accounts which, at times, may exceed Federal Deposit Insurance Corporation ("FDIC") insured limits. Management believes that its risk of loss associated with such balances in excess of FDIC insured limits is minimal due to the financial strength of the correspondent banks. The Company has not experienced any historical losses in such accounts.

##### **Interest-bearing time deposits with banks**

Interest-bearing time deposits with banks with original maturities greater than 90 days are carried at cost, which approximates fair value.

## **Citizens Bancorp and Subsidiary**

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

#### **Investment securities**

Investment securities that Management has the positive intent and ability to hold to maturity are classified as held-to-maturity securities and are reported at cost, adjusted for amortization of premiums and accretion of discounts, which are recognized in interest income over the period to maturity.

Investment securities that are purchased and held principally for the purpose of selling them in the near term are classified as trading securities and are reported at fair value, with unrealized gains and losses included in noninterest income. The Company had no trading securities during 2017 or 2016.

Investment securities that are not classified as either held-to-maturity or trading securities are classified as available-for-sale securities and are reported at fair value, with unrealized gains and losses, net of the related deferred income tax effect, reported as a net amount in a separate component of shareholders' equity entitled "accumulated other comprehensive income (loss)." Securities available-for-sale consist of debt securities that may be sold to implement the Bank's asset/liability management strategies or in response to changes in interest rates and similar factors.

Management determines the appropriate classification of securities at the time of purchase.

Realized gains and losses on the sales of available-for-sale securities are determined using the specific identification method and are included in noninterest income. Amortization of premiums and accretion of discounts are recognized in interest income using the interest method over the period to maturity.

Management assesses the Company's investment securities quarterly for the presence of other-than-temporary impairment ("OTTI"). OTTI is considered to have occurred if the security is in an unrealized loss position and (1) the Company intends to sell the security, (2) it is "more likely than not" that the Company will be required to sell the security before recovery of its amortized cost basis, or (3) the present value of expected cash flows is not sufficient to recover the entire amortized cost basis.

When OTTI is identified, the amount of the impairment is bifurcated into two components: the amount representing credit loss and the amount related to all other factors. The amount representing credit loss would be recognized in earnings as a realized loss and the amount representing all other factors would be recognized in other comprehensive income (loss) as an unrealized loss.

For individual securities for which credit loss has been recognized in earnings, interest accruals and amortization and accretion of premiums and discounts are suspended when the credit loss is recognized. Interest received after accruals have been suspended is recognized on a cash basis. Management believes that all unrealized losses on investment securities as of December 31, 2017 and 2016 are temporary.

#### **Federal Home Loan Bank stock**

The Bank is a member of the Federal Home Loan Bank ("FHLB") system. As such, the Bank is required to maintain a minimum level of investment in the stock of its regional FHLB cooperative based on specific percentages of its outstanding mortgages, total assets, or FHLB advances. As of December 31, 2017 and 2016, the Bank met its minimum required FHLB investment.

The Bank's investment in FHLB stock (which has limited marketability) is carried at cost, which approximates fair value. The Bank evaluates its FHLB stock for impairment as needed. The Bank's determination of whether this investment is impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared with the capital stock amount and the length of time any decline has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and

## **Citizens Bancorp and Subsidiary**

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB. Based on its evaluation, the Bank determined that there was no impairment of its FHLB stock held as of December 31, 2017 and 2016.

The Chairman of the Company's Board of Directors (the "Board") was formerly the Vice Chairman of the Board of Directors of the FHLB Des Moines through December 31, 2016. He was also formerly the Chairman of the Board of Directors of the FHLB Seattle prior to the merger of the FHLB Seattle and the FHLB Des Moines.

#### **Mortgage banking activities**

Mortgage loans originated may be held in the Bank's loan portfolio as earning assets or sold into the secondary market with the servicing released. Mortgage loans intended for sale are reported as loans held-for-sale and are carried at the lower of cost or estimated fair value. Fair value is determined on an aggregate loan basis. Loans held-for-sale are generally sold shortly after origination so cost typically approximates fair value. The Company does not service any third-party mortgage loans.

#### **Loans and allowance for loan losses**

Loans that Management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding principal balances adjusted for any charge-offs, the allowance for loan losses, any net deferred fees and costs on originated loans, and unamortized premiums or discounts on purchased loans. Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using the interest method. If the loan is repaid prior to maturity, the remaining unamortized deferred loan origination fee is recognized in income at the time of repayment.

The Company has lending policies, practices, and procedures in place that are designed to generate loan income within an acceptable level of risk. The Board reviews and approves the loan policies on an annual basis or when changes and/or additions are recommended to the Board by Management. A reporting and review process is provided by Management to the Board with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies, non-performing and potential problem loans. Diversification within the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

Loans are underwritten by the Bank's lenders and credit personnel consistent with the Bank's underwriting standards. These standards are designed to promote relationship banking by encouraging a complete understanding of each borrower's banking needs. The Company examines current and projected cash flows to determine the ability of the borrower to repay the obligation as agreed upon and, secondarily, evaluates the underlying collateral provided by the borrower.

The Company periodically obtains an independent review of its loan portfolio for quality and accuracy in underwriting loans. Results of these reviews are presented to Management and the Board's Audit and Loan Committees. The loan review process complements and reinforces the risk identification and assessment decisions made by the Bank's lenders and credit personnel, as well as the Company's policies and procedures.

#### *Nonaccrual loans and recoveries*

Interest income on loans is accrued over the terms of the loans based upon the principal outstanding. The accrual of interest on loans is discontinued when, in Management's opinion, collection of principal or interest is doubtful. At a minimum, loans that are past due as to maturity or payment of principal or interest by 90 days or more are placed on nonaccrual status, unless such loans are well-secured and in the process of collection. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income on nonaccrual loans that have not been fully charged off is subsequently recognized only to the extent that cash payments are received satisfying all delinquent principal and interest amounts and, in Management's

## Citizens Bancorp and Subsidiary

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

judgment, the prospects for future payments in accordance with the loan agreements appear relatively certain. In accordance with regulatory guidance, cash payments received by the Company on loans that had been fully charged off in previous years are credited to the allowance for loan losses to the extent of any previous charge-offs; any additional cash payments received on such loans are recorded in noninterest income as recoveries.

#### *Allowance for loan losses methodology*

Because some loans may not be repaid in full, an allowance for loan losses is recorded. The allowance for loan losses represents Management's recognition of the assumed risks of extending credit. The allowance is established to absorb Management's best estimate of known and inherent losses in the loan portfolio as of the consolidated balance sheet date. The allowance requires complex subjective judgments as a result of the need to make estimates about matters that are uncertain. The allowance is maintained at a level currently considered adequate to provide for potential loan losses based on Management's assessment of the various factors affecting the portfolio.

The allowance for loan losses is increased by a provision for loan losses charged to expense and decreased by loan charge-offs (net of recoveries). The amount of the allowance is based on ongoing, quarterly assessments of the probable and estimable losses inherent in the loan portfolio. While Management has allocated the allowance for loan losses to various loan classes, the allowance is general in nature and is available for the loan portfolio in its entirety.

The Company's methodology for estimating the allowance for loan losses consists of several key elements, which include a general allowance and a specific allowance for impaired loans. The general component covers all loans not specifically identified for impairment testing. The specific component relates to loans that are individually assessed for impairment. The combined general and specific components of the allowance constitute the Company's allocated allowance for loan losses. An unallocated allowance may be maintained to provide for credit losses inherent in the loan portfolio that may not have been contemplated in the general or the specific allowance analyses.

When a loan is originated, it is assigned a risk rating that is reassessed periodically throughout the term of the loan through the credit review process and independent third-party loan reviews. The credit review process includes Management's evaluation of the risks associated with each loan. Loans with greater risk of loss are assigned higher risk factors.

As of December 31, 2017 and 2016, the general allowance was calculated by applying the Bank's five-year historical loss rates to pools of loans with similar risk ratings. The results were adjusted based on Management's subjective review of several qualitative risk factors, including Management's estimate of the predictive value of the Bank's historical loss rates.

Qualitative or environmental factors that are likely to cause estimated credit losses to differ from historical losses include, but are not limited to:

- Changes in international, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments.
- Changes in the nature and volume of the portfolio and in the terms of loans.
- Changes in the experience, ability, and depth of lending management and other relevant staff.
- Changes in the volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans.
- Changes in the quality of the Company's loan review system.
- Changes in the value of underlying collateral for collateral-dependent loans.
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations.

## Citizens Bancorp and Subsidiary

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

- The effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the Company's existing portfolio.
- Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses.

As part of the Company's ongoing credit review process, certain loans may be identified as impaired. A loan is deemed to be impaired when, based on current information and events, Management believes that the Company is unlikely to collect all principal and interest amounts according to the contractual terms. Generally, the Bank evaluates a loan for impairment when it is placed on non-accrual status. Impairment is measured on a loan-by-loan basis using the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the estimated fair value of either the loan's underlying collateral (less estimated selling costs) or any related guarantee. Since a significant portion of the Bank's loans are collateralized by real estate, the Bank primarily measures impairment based on the estimated fair value of the underlying collateral less estimated selling costs. The valuation of real estate collateral is subjective in nature and may be adjusted in future periods because of changes in economic conditions. Management considers third-party appraisals, as well as independent fair market value assessments from realtors or persons involved in selling real estate in determining the estimated fair value of particular real estate collateral. In addition, as certain of these third-party appraisals and independent fair market value assessments are only updated periodically, changes in the values of specific properties may have occurred subsequent to the most recent appraisals. Accordingly, the amounts of any such potential changes and any related adjustments are generally recorded at the time such information is received. Impairment is recognized as a specific component within the allowance for loan losses if the estimated value of the impaired loan is less than the recorded investment in the loan. When the amount of the impairment represents a confirmed loss, it is charged off against the allowance for loan losses. Impaired loans are excluded from the general allowance calculation.

The Company's Lending/CRA Committee and Board are responsible for, among other things, regularly reviewing the allowance for loan losses methodology including quantitative and qualitative loss factors, and ensuring that it is designed and applied in accordance with GAAP.

The ultimate recovery of the carrying value of loans is susceptible to future market conditions beyond the Company's control, which may result in losses or recoveries differing from those provided in the accompanying consolidated financial statements. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses and may require the Bank to recognize additions to the allowance based on their judgment about information available to them at the time of their examinations of the Bank.

#### *Charge-off methodology*

When Management determines that a loan has a probable loss and is deemed uncollectable, regardless of delinquency status, the loan is charged off. A partial charge-off may be recorded to the extent the loan is not well secured or guaranteed by a federal or state government agency and is in the process of collection. Overdrafts are charged off within the month a delinquent deposit account becomes 90 days delinquent.

#### *Troubled debt restructured loans ("TDRs")*

A TDR is a loan for which the Bank, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Bank would not otherwise consider. These concessions may include – but are not limited to – certain interest rate reductions; certain extensions of maturity dates; a reduction in the face amount of the debt; a reduction in the accrued interest; or re-aging, extensions, deferrals, and renewals. TDRs are considered impaired and are individually evaluated for impairment.

**Reserve for unfunded loan commitments**

The Bank maintains a separate reserve for estimated losses related to unfunded loan commitments. Management estimates the amount of probable losses related to unfunded loan commitments by applying an estimated loss factor to the expected amount of commitments that will actually require funding. In accordance with industry practice and regulatory guidance, the reserve for estimated losses related to unfunded loan commitments is included in other liabilities in the accompanying consolidated balance sheets. Changes in the reserve for estimated losses related to unfunded loan commitments are recorded in noninterest expense in the accompanying consolidated statements of income.

**Premises and equipment**

Premises and equipment are stated at cost, less accumulated depreciation and amortization, which is computed on the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the shorter of the term of the lease or the estimated useful life of the asset. Expenditures for repairs and maintenance are charged to expense as incurred. Additions and betterments are capitalized. The cost and related accumulated depreciation and amortization on premises and equipment sold or otherwise disposed of are removed from the Bank's accounts, and any gain or loss is reported as current year income or expense.

**Bank-owned life insurance ("BOLI")**

The Bank has purchased single premium BOLI policies on certain executives and other employees. The policies are recorded at their cash surrender values (net of surrender charges). Changes in cash surrender values are included in noninterest income in the accompanying consolidated statements of income.

**Other real estate owned ("OREO")**

OREO consists of properties acquired through or in lieu of foreclosure, and is recorded initially at the estimated fair value of the properties, less estimated costs of disposal. When a property is acquired, any excess of the loan balance over the estimated net realizable value is charged to the allowance for loan losses. Costs relating to development and improvement of the properties or assets are capitalized; while costs relating to holding the properties or assets, rental income earned on the properties, subsequent write-downs, or any disposition gains or losses are included in noninterest expense. Management considers third-party appraisals, as well as independent fair market value assessments from realtors or persons involved in selling real estate, in determining the estimated fair value of particular properties. In addition, as certain of these third-party appraisals and independent fair market value assessments are only updated periodically, changes in the values of specific properties may have occurred subsequent to the most recent appraisals. Accordingly, the amounts of any such potential changes and any related adjustments are generally recorded at the time such information is received.

The valuation of OREO is subjective in nature and may be adjusted in future periods because of changes in economic conditions. The valuation of OREO is also subject to review by bank regulatory authorities who may require increases or decreases to carrying amounts based on their evaluation of the information available to them at the time of their examination of the Bank.

**Preferred stock**

The Company's Series A Preferred Stock has no par value, and holders of Series A Preferred Stock are entitled to a 7% preference in the distribution of dividends, when and if declared and paid by the Company. Holders of Series A Preferred Stock do not have any preemptive rights to purchase any additional shares of Series A Preferred Stock; the Series A Preferred Stock ranks senior to common stock with respect to dividend rights; and the Series A Preferred Stock does not have voting rights except under very limited circumstances.

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#### **Transfers of financial assets**

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

#### **Advertising**

Costs for advertising are expensed as incurred. Advertising costs charged to expense were approximately \$56 and \$57 during the years ended December 31, 2017 and 2016, respectively.

#### **Income taxes**

The provision for income taxes is based on income and expenses as reported for consolidated financial statement purposes using the "asset and liability method" for accounting for deferred taxes. Deferred tax assets and liabilities result from differences between the financial statement carrying amounts and the tax bases of assets and liabilities, and are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. Deferred tax assets are reduced by a valuation allowance when, in the opinion of Management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes.

The Tax Cuts and Jobs Act of 2017 was enacted on December 22, 2017. It changed the federal corporate tax rate to 21% from 34% and preserved the full deductibility of state corporate taxes, effective January 1, 2018. Accordingly, the Company has recognized the effects of changes in tax laws and rates on the deferred tax assets and liabilities as of December 31, 2017 (see Note 9 – Income Taxes). The resulting adjustment of \$1,199 to decrease the value of the net deferred tax asset was recognized by the Company in December 2017 as tax expense.

The Company files income tax returns for federal and State of Oregon jurisdictions. Uncertain tax positions may arise when the Company takes or expects to take a tax position that is ultimately disallowed by the relevant taxing authority. Management periodically reviews the Company's consolidated balance sheets, consolidated statements of income, income tax provisions, and income tax returns as well as the permanent and temporary adjustments affecting current and deferred income taxes and assesses whether uncertain tax positions exist. As of December 31, 2017 and 2016, Management does not believe that any uncertain tax positions exist that are not more-likely-than-not sustainable upon examination. The Company's policy with respect to interest and penalties ensuing from income tax settlements is to recognize them as noninterest expense.

#### **Fair Value**

GAAP defines fair value, establishes a framework for measuring fair value, and requires certain disclosures about fair value measurements. GAAP permits an entity to choose to measure many financial instruments and certain other items at fair value and contains financial statement presentation and disclosure requirements for assets and liabilities for which the fair value option is elected. As of December 31, 2017 and 2016, Management has elected to not report any of the Company's assets or liabilities at fair value under the "fair value option" provided by GAAP. The hierarchy of fair value valuation techniques under GAAP provides for three levels: Level 1 provides the most reliable measure of fair value, whereas Level 3, if applicable, generally would require significant Management judgment.

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The three levels for categorizing assets and liabilities under GAAP's fair value measurement requirements are as follows:

- Level 1: Fair value of the asset or liability is determined using unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2: Fair value of the asset or liability is determined using inputs other than quoted prices that are observable for the applicable asset or liability, either directly or indirectly, such as quoted prices for similar (as opposed to identical) assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active.
- Level 3: Fair value of the asset or liability is determined using unobservable inputs that are significant to the fair value measurement and reflect Management's own assumptions regarding the applicable asset or liability.

An asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. GAAP requires that valuation techniques used maximize the use of observable inputs and minimize the use of unobservable inputs.

Certain assets and liabilities are measured at fair value on a recurring or non-recurring basis. Assets and liabilities measured at fair value on a recurring basis are initially measured at fair value and then re-measured at fair value at each financial statement reporting date. Assets and liabilities measured at fair value on a non-recurring basis result from write-downs due to impairment or lower-of-cost-or-market accounting on assets or liabilities not initially measured at fair value.

The Company's valuation methodologies may produce fair value calculations that may not be indicative of net realizable value or reflective of future fair values. While Management believes that the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and, therefore, estimates of fair value after the consolidated balance sheet date may differ significantly from the amounts presented herein.

The Company's investment securities classified as available-for-sale have been valued by reference to prices for similar securities or through model-based techniques in which all significant inputs are observable, and, therefore, such valuations have been classified as Level 2.

Certain impaired loans are measured at estimated fair value on a non-recurring basis including impaired loans measured at an observable market price (if available), the present value of expected future cash flows discounted at the loan's effective interest rate, or at the fair value of the loan's collateral (if collateral dependent). Periodically, the Company records non-recurring adjustments to the carrying value of impaired loans – based on fair value measurements – for partial charge-offs of the uncollectable portions of those loans. Nonrecurring adjustments also include certain impairment amounts for collateral dependent loans when establishing the allowance for loan losses. Such amounts are generally based on the estimated fair value of the underlying collateral supporting the loan, and, as a result, the carrying value of the loan less the calculated valuation amount does not necessarily represent the fair value of the loan. Estimated fair value of the loan's collateral is determined by appraisals or independent valuation which is then adjusted for the estimated costs related to liquidation of the collateral. Management's ongoing review of appraisal information may result in additional discounts or adjustments to valuation based upon more recent market sales activity or more current appraisal information derived from properties of similar type and/or location. A significant portion of the Bank's impaired loans are measured using the estimated fair market value of the collateral less the estimated costs to sell.



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OREO is measured on a non-recurring basis at estimated fair value less estimated costs to sell. Fair value is generally determined based on third-party appraisals of fair value in an orderly sale. Historically, appraisals have considered comparable sales of similar assets in reaching a conclusion as to fair value. Estimated costs to sell OREO are based on standard market factors. The valuation of OREO is subject to significant external and internal judgment. Management periodically reviews OREO to determine whether the property continues to be carried at the lower of its recorded book value or estimated fair value, net of estimated costs to sell.

In cases where quoted market values are not available, the Company primarily uses present value techniques to estimate the fair value of its financial instruments. Valuation methods require considerable judgment, and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used. Accordingly, the estimates provided herein do not necessarily indicate amounts which could be realized in a current market exchange.

In addition, as the Company normally intends to hold the majority of its financial instruments until maturity, it does not expect to realize many of the estimated amounts disclosed. The disclosures also do not include estimated fair value amounts for items which are not defined as financial instruments but which may have significant value. These include such off-balance sheet items as core deposit intangibles. The Company does not believe that it would be practicable to estimate a representational fair value for these types of items as of December 31, 2017 and 2016.

Because GAAP excludes certain financial and nonfinancial instruments from its disclosure requirements, any aggregation of the fair value amounts presented below would not represent the underlying value of the Company.

The Company used the following methods and assumptions to estimate the fair value of its financial instruments:

Cash and cash equivalents: The carrying amount approximates the estimated fair value.

Interest-bearing time deposits with banks: The carrying amount approximates the estimated fair value.

Securities available-for-sale and held-to-maturity: The fair value of available-for-sale and held-to-maturity securities is estimated using the method described above for available-for-sale securities.

FHLB stock: The carrying amount approximates the estimated fair value.

Loans held-for-sale: The carrying amount approximates the estimated fair value.

Net loans: The estimated fair value of loans is calculated by discounting the future cash flows of the loans using current rates at which similar notes would be written for the same remaining maturities. The resulting amounts are adjusted to estimate the effect of changes in the credit quality of borrowers since the loans were originated.

Accrued interest receivable: The carrying amount approximates the estimated fair value.

BOLI: The carrying amount approximates the estimated fair value.

Deposits: The estimated fair value of demand deposits (consisting of checking, NOW and money market, and savings accounts) is represented by the amounts payable on demand. The estimated fair value of time deposits is calculated by discounting the scheduled cash flows using the December 31, 2017 and 2016 rates offered on those instruments.

## Citizens Bancorp and Subsidiary

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### Notes to Consolidated Financial Statements

REPOs: The carrying amount of REPOs approximates their fair value.

Loan commitments and standby letters of credit: The majority of the Bank's commitments to extend credit have variable interest rates and "escape" clauses if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the following tables.

#### **New accounting pronouncements**

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers*, which creates Topic 606 and supersedes Topic 605, *Revenue Recognition*. Topic 606 was subsequently amended by ASU No. 2016-10, *Identifying Performance Obligations and Licensing* and by ASU No. 2016-12, *Narrow-Scope Improvements and Practical Expedients*. The core principle of Topic 606 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In general, the new guidance requires companies to use more judgment and make more estimates than under current guidance, including identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. Under the terms of ASU 2015-14 the standard is effective for annual reporting periods beginning after December 15, 2018 and interim reporting periods after December 15, 2019. For financial reporting purposes, the standard allows for either full retrospective adoption, meaning the standard is applied to all of the periods presented, or modified retrospective adoption, meaning the standard is applied only to the most current period presented in the financial statements with the cumulative effect of initially applying the standard recognized at the date of initial application. Management intends to adopt the new guidance on January 1, 2019. Management has completed its identification of all revenue streams included in the financial statements (excluding interest income, which is outside of the scope of the pronouncement) and identified which revenue streams are within the scope of the pronouncement. Management is finalizing its evaluation on whether the implementation of this ASU will result in any accounting changes for the revenue streams within the scope of this ASU. Management does not expect the adoption of this ASU to have a material impact on the Company's consolidated financial statements other than additional disclosure requirements.

In January 2016, the FASB issued ASU 2016-01, *Financial Instruments – Overall: Recognition and Measurement of Financial Assets and Financial Liabilities* ("ASU 2016-01"). ASU 2016-01 generally requires equity investments – except those accounted for under the equity method of accounting or those that result in consolidation of the investee – to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. ASU 2016-01 is intended to simplify the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment. ASU 2016-01 also eliminates certain disclosures related to the fair value of financial instruments and requires entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. ASU 2016-01 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company is currently evaluating the impact that the adoption of ASU 2016-01 will have on the Company's future consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases* ("ASU 2016-02"). ASU 2016-02 is intended to increase transparency and comparability among organizations by requiring the recognition of lease assets and lease liabilities on the balance sheet and disclosure of key information about leasing arrangements. The principal change required by ASU 2016-02 relates to lessee accounting, and is that for operating leases, a lessee is required to (1) recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in the statement of financial position, (2) recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term on a generally straight-line basis, and (3) classify all cash payments within operating activities in the statement of cash flows. For leases with a term of 12

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months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. If a lessee makes this election, it should recognize lease expense for such leases generally on a straight-line basis over the lease term. ASU 2016-02 also changes disclosure requirements related to leasing activities, and requires certain qualitative disclosures along with specific quantitative disclosures. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is currently evaluating the impact that the adoption of ASU 2016-02 will have on the Company's future consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses* ("ASU 2016-13"). ASU 2016-13 replaces the existing incurred losses methodology for estimating allowances with a current expected credit losses methodology with respect to most financial assets measured at amortized cost and certain other instruments, including trade and other receivables, loans, held-to-maturity investment securities and off-balance sheet commitments. In addition, ASU 2016-13 requires credit losses relating to available-for-sale debt securities to be recorded through an allowance for credit losses rather than a reduction of the carrying amount. ASU 2016-13 also changes the accounting for purchased credit-impaired debt securities and loans. ASU 2016-13 retains many of the disclosure requirements in current GAAP and expands certain disclosure requirements. ASU 2016-13 is effective for fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. The Company is currently evaluating the impact that the adoption of ASU 2016-13 will have on the Company's future consolidated financial statements.

In March 2017, the FASB issued ASU 2017-08, *Receivables – Nonrefundable Fees and Other Costs* ("ASU 2017-08"). ASU 2017-08 amends the amortization period for certain purchased callable debt securities held at a premium by shortening the amortization period for the premium to the earliest call date. The amendments in this update do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. ASU 2017-08 is effective for fiscal years beginning after December 15, 2018. Adoption of ASU 2017-08 is not expected to have a material impact on the Company's consolidated financial statements.

In February 2018, the FASB issued ASU 2018-02, *Income Statement – Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income* ("ASU 2018-02"). ASU 2018-02 requires a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the newly enacted federal corporate income tax rate. The amount of the reclassification is the difference between the historical corporate income tax rate and the newly enacted 21 percent corporate income tax rate. The Company early adopted this standard and reclassified \$287 from Accumulated Other Comprehensive Loss to Retained Earnings as of December 31, 2017.

## 2. Restricted Assets

By regulation, the Bank must meet reserve requirements – based on a percentage of deposits – as established by the Federal Reserve Bank ("FRB"). The Bank complies with such requirements by holding cash and maintaining average reserve balances with the FRB in accordance with the regulations. As of December 31, 2017 and 2016, the Bank met the requirements by holding cash and was not required to maintain a reserve balance with the FRB.

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**3. Investment Securities**

The amortized cost and estimated fair values of securities available-for-sale and held-to-maturity as of December 31, 2017 and 2016 were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<b>2017</b>				
Available-for-sale				
U.S. agency securities	\$ 284,159	\$ 3	\$ (2,392)	\$ 281,770
Held-to-maturity				
State and municipal securities	\$ 300	\$ 1	\$ -	\$ 301
<b>2016</b>				
Available-for-sale				
U.S. agency securities	\$ 231,221	\$ 64	\$ (1,595)	\$ 229,690
Held-to-maturity				
State and municipal securities	\$ 465	\$ 5	\$ -	\$ 470

The fair value and gross unrealized losses of the Bank's investment securities, aggregated by the length of time that individual securities have been in a continuous unrealized loss position as of December 31, 2017 and 2016, were as follows:

	Less than 12 Months		12 Months or More		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
<b>2017</b>						
U.S. agency securities	\$ 117,741	\$ (475)	\$ 163,863	\$ (1,917)	\$ 281,604	\$ (2,392)
<b>2016</b>						
U.S. agency securities	\$ 176,959	\$ (1,595)	\$ -	\$ -	\$ 176,959	\$ (1,595)

The Company has no current intent to sell, nor is it more likely than not that it will be required to sell, these securities before the recovery of cost. The unrealized losses on these U.S. agency securities are deemed by Management to be temporary. The decreases in fair value are associated with changes in market interest rates or the widening of market spreads subsequent to the initial purchase of the securities, and are not due to concerns regarding the underlying credit of the issuers.

The Company has the intent and ability to hold the investment securities classified as held-to-maturity until they mature, at which time the Company will receive the cost of such investment securities.

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The amortized cost and estimated fair value of investment securities as of December 31, 2017, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities, because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available-for-Sale		Held-to-Maturity	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one year or less	\$ 70,852	\$ 70,599	\$ 300	\$ 301
Due from one year through five years	201,880	199,798	-	-
Due from six years through ten years	11,427	11,373	-	-
Total	<u>\$ 284,159</u>	<u>\$ 281,770</u>	<u>\$ 300</u>	<u>\$ 301</u>

Investment securities with a carrying value of approximately \$45,151 and \$51,750 as of December 31, 2017 and 2016, respectively, were pledged to secure repurchase agreements and for other purposes as required or permitted by law.

There were no sales of investment securities available-for-sale for the years ended December 31, 2017 and 2016.

**4. Loans and Allowance for Loan Losses**

Loans, excluding loans held-for-sale, as of December 31, 2017 and 2016 consisted of the following:

	2017	2016
Commercial	\$ 57,685	\$ 58,939
Commercial real estate		
Owner occupied	112,541	95,758
Non-owner occupied	61,871	57,655
Multi-family	35,121	31,963
Commercial and residential construction		
Commercial construction	10,538	6,887
Residential construction	5,337	3,471
Residential real estate	39,425	37,433
Consumer	4,244	4,774
Agriculture		
Operating	33,908	42,895
Farmland	43,672	40,922
Total loans	<u>\$ 404,342</u>	<u>\$ 380,697</u>

The above loans have been reduced by net deferred loan origination fees/costs of approximately \$1,336 and \$1,130 as of December 31, 2017 and 2016, respectively.

Commercial loans are made based primarily on the historical and projected cash flows of the borrower and, secondarily, on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not behave as forecasted, and collateral securing such loans may fluctuate in value due to economic or individual performance factors. Minimum standards and underwriting guidelines have been established for all commercial loan types.

Commercial real estate loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. The repayment of these loans is largely dependent on the successful operation of the related property, and collateral securing such loans may fluctuate in value due to economic or individual performance factors.

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Loan performance may be adversely affected by factors impacting the general economy and conditions specific to the real estate market such as geographic location and/or property type.

Commercial and residential construction loans are loans used by the borrower exclusively for the improvement of real estate on which the Company holds a mortgage. Due to the inherent risk in this type of loan, they are monitored closely and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, government regulation of real property, general economic conditions, the availability of long-term financing, and fluctuations in collateral values. In addition, they are considered to involve a higher degree of risk because of the inherent difficulty in estimating both a property's value at completion of the project and the estimated cost of the project.

Residential real estate loans are secured by collateral that may fluctuate in value due to economic or individual performance factors.

Consumer loans are loans to purchase various items such as automobiles, boats, and recreational vehicles. The terms and rates are established periodically by Management. Consumer loans tend to involve relatively small loan amounts that are spread across many individual borrowers, minimizing the risk of significant loss to the Company.

Agriculture loans are made to farmers for operating capital (not to exceed their annual production and marketing cycle) or for the purchase of equipment and real estate on a longer-term basis. Operating loans are generally secured by livestock or crops. The ability to sell livestock or crops, however, may not be as forecasted, and collateral securing such loans may fluctuate in value due to economic or individual performance factors.

Changes in the allowance for loan losses, by portfolio segment, for the years ended December 31, 2017 and 2016 were as follows:

	Beginning Allowance	Provision (Credit)	Charge-offs	Recoveries	Ending Allowance
<b>2017</b>					
Commercial	\$ 602	\$ 490	\$ (450)	\$ 1	\$ 643
Commercial real estate	1,016	543	-	-	1,559
Commercial and residential construction	115	103	-	-	218
Residential real estate	322	5	-	-	327
Consumer	26	(32)	(4)	32	22
Agriculture	1,701	91	-	-	1,792
Total	<u>\$ 3,782</u>	<u>\$ 1,200</u>	<u>\$ (454)</u>	<u>\$ 33</u>	<u>\$ 4,561</u>
	Beginning Allowance	Provision (Credit)	Charge-offs	Recoveries	Ending Allowance
<b>2016</b>					
Commercial	\$ 958	\$ (360)	\$ -	\$ 4	\$ 602
Commercial real estate	878	659	(521)	-	1,016
Commercial and residential construction	125	(10)	-	-	115
Residential real estate	269	10	-	43	322
Consumer	27	(6)	(4)	9	26
Agriculture	1,344	857	(500)	-	1,701
Total	<u>\$ 3,601</u>	<u>\$ 1,150</u>	<u>\$ (1,025)</u>	<u>\$ 56</u>	<u>\$ 3,782</u>

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The allowance for loan losses and the recorded investment in loans, by portfolio segment and impairment method, as of December 31, 2017 and 2016, were as follows:

	Allowance for Loan Losses			Recorded Investment in Loans		
	Individually	Collectively	Total	Individually	Collectively	Total
	Evaluated for Impairment	Evaluated for Impairment		Evaluated for Impairment	Evaluated for Impairment	
<b>2017</b>						
Commercial	\$ 19	\$ 624	\$ 643	\$ 399	\$ 57,286	\$ 57,685
Commercial real estate	-	1,559	1,559	672	208,861	209,533
Commercial and residential construction	-	218	218	-	15,875	15,875
Residential real estate	11	316	327	56	39,369	39,425
Consumer	-	22	22	-	4,244	4,244
Agriculture	488	1,304	1,792	2,802	74,778	77,580
Total	\$ 518	\$ 4,043	\$ 4,561	\$ 3,929	\$ 400,413	\$ 404,342
	Allowance for Loan Losses			Recorded Investment in Loans		
	Individually	Collectively	Total	Individually	Collectively	Total
	Evaluated for Impairment	Evaluated for Impairment		Evaluated for Impairment	Evaluated for Impairment	
<b>2016</b>						
Commercial	\$ 27	\$ 575	\$ 602	\$ 135	\$ 58,804	\$ 58,939
Commercial real estate	-	1,016	1,016	-	185,376	185,376
Commercial and residential construction	-	115	115	-	10,358	10,358
Residential real estate	-	322	322	-	37,433	37,433
Consumer	-	26	26	-	4,774	4,774
Agriculture	5	1,696	1,701	2,882	80,935	83,817
Total	\$ 32	\$ 3,750	\$ 3,782	\$ 3,017	\$ 377,680	\$ 380,697

Information related to impaired loans, by class of loans, as of and for the year ended December 31, 2017 was as follows:

	December 31, 2017			For the Year Ended
	Recorded Investment	Unpaid Principal		December 31, 2017
		Balance	Related Allowance	Average Recorded Investment
<b>With no related allowance recorded</b>				
Commercial	\$ 304	\$ 304	\$ -	\$ 311
Commercial real estate				
Owner occupied	672	672	-	1,098
Agriculture				
Operating	361	1,780	-	1,196
Subtotal	1,337	2,756	-	2,605
<b>With an allowance recorded</b>				
Commercial		95	19	95
Residential real estate		56	11	63
Agriculture				
Operating	2,423	2,460	484	2,265
Farmland	18	18	4	22
Subtotal	2,592	2,629	518	2,445
<b>Totals</b>				
Commercial		399	19	406
Commercial real estate				
Owner occupied		672	-	1,098
Residential real estate		56	11	63
Agriculture				
Operating		2,784	484	3,461
Farmland		18	4	22
Total	\$ 3,929	\$ 5,385	\$ 518	\$ 5,050

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Information related to impaired loans, by class of loans, as of and for the year ended December 31, 2016 was as follows:

	December 31, 2016			For the Year Ended
	Recorded Investment	Unpaid Principal Balance	Related Allowance	December 31, 2016 Average Recorded Investment
<b>With no related allowance recorded</b>				
Agriculture				
Operating	\$ 2,857	\$ 4,919	\$ -	\$ 3,569
Subtotal	<u>2,857</u>	<u>4,919</u>	<u>-</u>	<u>3,569</u>
<b>With an allowance recorded</b>				
Commercial	135	135	27	141
Agriculture				
Farmland	25	25	5	29
Subtotal	<u>160</u>	<u>160</u>	<u>32</u>	<u>170</u>
<b>Totals</b>				
Commercial	135	135	27	141
Agriculture				
Operating	2,857	4,919	-	3,569
Farmland	25	25	5	29
Total	<u>\$ 3,017</u>	<u>\$ 5,079</u>	<u>\$ 32</u>	<u>\$ 3,739</u>

Interest income recognized on impaired loans and interest income recognized on a cash basis on impaired loans was insignificant to the accompanying consolidated financial statements.

Loans that are 30 days or more past due are reported to the Board. A written plan for the resolution of such past due amounts is prepared for all loans 60 days or more past due. Loans may be placed on non-accrual status at any point in time that payments are past due. Loans 90 days past due generally must be transferred to non-accrual status.

The recorded investment in non-accrual loans, by class of loans, as of December 31, 2017 and 2016 was as follows:

	2017	2016
Commercial	\$ 304	\$ -
Agriculture		
Operating	2,699	2,857
Total	<u>\$ 3,003</u>	<u>\$ 2,857</u>



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Notes to Consolidated Financial Statements

The recorded investment in loans by aging category and in total, by class of loans, as of December 31, 2017 and 2016 was as follows:

	Days Past Due			Total Past Due	Current	Total Loans
	30 - 59	60 - 89	90 or More			
<b>2017</b>						
Commercial	\$ 38	\$ -	\$ 304	\$ 342	\$ 57,343	\$ 57,685
Commercial real estate						
Owner occupied	100	-	-	100	112,441	112,541
Non-owner occupied	-	-	-	-	61,871	61,871
Multi-family	-	-	-	-	35,121	35,121
Commercial and residential construction						
Commercial construction	-	-	-	-	10,538	10,538
Residential construction	-	-	-	-	5,337	5,337
Residential real estate	-	-	-	-	39,425	39,425
Consumer	-	-	-	-	4,244	4,244
Agriculture						
Operating	-	-	-	-	33,908	33,908
Farmland	-	-	-	-	43,672	43,672
Total	\$ 138	\$ -	\$ 304	\$ 442	\$ 403,900	\$ 404,342

	Days Past Due			Total Past Due	Current	Total Loans
	30 - 59	60 - 89	90 or More			
<b>2016</b>						
Commercial	\$ 1	\$ -	\$ -	\$ 1	\$ 58,938	\$ 58,939
Commercial real estate						
Owner occupied	-	-	-	-	95,758	95,758
Non-owner occupied	-	-	-	-	57,655	57,655
Multi-family	-	-	-	-	31,963	31,963
Commercial and residential construction						
Commercial construction	-	-	-	-	6,887	6,887
Residential construction	-	-	-	-	3,471	3,471
Residential real estate	-	-	-	-	37,433	37,433
Consumer	-	-	-	-	4,774	4,774
Agriculture						
Operating	-	-	-	-	42,895	42,895
Farmland	-	-	-	-	40,922	40,922
Total	\$ 1	\$ -	\$ -	\$ 1	\$ 380,696	\$ 380,697

As of December 31, 2017 and 2016 there were no loans contractually past due 90 days or more on which the Company continued to accrue interest.

**Credit quality indicators**

The Company utilizes an internal asset classification system as a means of reporting problem and potential problem loans. The Company's risk rating matrix assigns risk ratings on a scale from one to ten. Loans that are risk rated one through six are considered to be "Pass" loans. Problem and potential problem loans that are risk rated seven, eight, nine, and ten are considered to be "Special Mention," "Substandard," "Doubtful," and "Loss" loans, respectively. Loans that do not currently expose the Company to sufficient risk to warrant classification as Substandard, Doubtful, or Loss but possess weaknesses that deserve Management's close attention are deemed to be Special Mention. Substandard loans include those characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Loans classified as Doubtful have all the weaknesses inherent in those classified as Substandard with the added characteristic that the weaknesses make collection or liquidation in full – on the basis of currently existing facts, conditions, and values – highly questionable and improbable. Loans classified as Loss are considered uncollectable and of such little value that continuance as an asset is not warranted. Risk ratings are updated as the Bank becomes aware of changing facts and circumstances. As of December 31, 2017 and 2016, the Company does not have any Doubtful or Loss loans. Any loans identified as Loss by Management are charged off.

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The following tables present, by class of loans, the recorded investment in loans by risk rating as of December 31, 2017 and 2016 based on the most recent rating assigned to each loan as of those dates:

	Pass	Special Mention	Substandard	Total
<b>2017</b>				
Commercial	\$ 57,162	\$ 124	\$ 399	\$ 57,685
Commercial real estate				
Owner occupied	111,742	127	672	112,541
Non-owner occupied	61,871	-	-	61,871
Multi-family	35,121	-	-	35,121
Commercial and residential construction				
Commercial construction	10,538	-	-	10,538
Residential construction	5,337	-	-	5,337
Residential real estate	39,284	85	56	39,425
Consumer	4,145	99	-	4,244
Agriculture				
Operating	30,942	182	2,784	33,908
Farmland	43,006	648	18	43,672
Total	\$ 399,148	\$ 1,265	\$ 3,929	\$ 404,342

	Pass	Special Mention	Substandard	Total
<b>2016</b>				
Commercial	\$ 58,637	\$ 167	\$ 135	\$ 58,939
Commercial real estate				
Owner occupied	95,758	-	-	95,758
Non-owner occupied	57,655	-	-	57,655
Multi-family	31,963	-	-	31,963
Commercial and residential construction				
Commercial construction	6,887	-	-	6,887
Residential construction	3,471	-	-	3,471
Residential real estate	37,333	100	-	37,433
Consumer	4,774	-	-	4,774
Agriculture				
Operating	37,671	2,367	2,857	42,895
Farmland	40,897	-	25	40,922
Total	\$ 375,046	\$ 2,634	\$ 3,017	\$ 380,697

The Company's operations, like those of other financial institutions operating in the Company's market, are significantly influenced by various economic conditions including local economies, the strength of the real estate market, and the fiscal and regulatory policies of the federal and state government and the regulatory authorities that govern financial institutions. Any downturn in the real estate markets could materially and adversely affect the Company's business, because a significant portion of the Company's loans are secured by real estate. The Company's ability to recover on defaulted loans by selling the real estate collateral would then be diminished and the Company would be more likely to suffer losses on defaulted loans. Consequently, the Company's results of operations and financial condition are dependent upon the general trends in the economy, and, in particular, the residential and commercial real estate markets. If there is a decline in real estate values, the collateral for the Company's loans could provide less security. Real estate values can be affected by, among other things, a worsening of economic conditions, an increase in foreclosures, a decline in home sale volumes, and an increase in interest rates. Furthermore, the Company may experience an increase in the number of borrowers who become delinquent, file for protection under bankruptcy laws, or default on their loans or other obligations to the Company given a sustained weakness or a weakening in business and economic conditions generally or specifically in the principal market in which the Company does business. An increase in the number of delinquencies, bankruptcies, or defaults could result in a higher level of nonperforming assets, net charge-offs, and provision for loan losses.

TDRs are included in the impaired loan totals and are generally deemed by Management to be nonaccrual loans. The Bank's policy is that a loan placed on nonaccrual status will typically remain on nonaccrual status

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until all principal and interest payments are brought current and the prospect for future payment in accordance with the terms of the loan agreement appear relatively certain. The Bank generally considers six months of payment performance as sufficient to warrant a return to accrual status.

As of December 31, 2017 and 2016, the Company had one commercial loan categorized as a TDR with an outstanding recorded investment of \$37 and \$41, respectively. The loan was modified during 2016 to extend the amortization period and add a balloon payment. This loan continues to perform as modified and was returned to accrual status in 2017.

**5. Premises and Equipment**

Premises and equipment consisted of the following as of December 31, 2017 and 2016:

	2017	2016
Land	\$ 4,157	\$ 4,390
Buildings and leasehold improvements	13,938	13,631
Furniture and equipment	2,951	2,860
	21,046	20,881
Less: accumulated depreciation and amortization	9,279	8,849
Premises and equipment - net	\$ 11,767	\$ 12,032

Depreciation expense totaled \$460 and \$513 in 2017 and 2016, respectively.

**6. OREO**

The following table presents the activity related to OREO for the years ended December 31, 2017 and 2016:

	2017	2016
Balance at beginning of year	\$ 1,014	\$ 2,218
Additions	-	-
Capitalized improvements	-	-
Write-downs - net	(65)	(100)
Dispositions	(126)	(1,104)
Balance at end of year	\$ 823	\$ 1,014

**7. Time Deposits**

Time deposits that met or exceeded the FDIC insurance limit of \$250 aggregated approximately \$4,695 and \$5,995 as of December 31, 2017 and 2016, respectively. As of December 31, 2017, the scheduled annual maturities of all time deposits were approximately as follows:

2018	\$ 19,450
2019	2,800
2020	1,335
2021	795
2022	2,069
Thereafter	11
Total	\$ 26,460

## Citizens Bancorp and Subsidiary

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

#### 8. Other Borrowings

The Bank had securities sold under agreements to repurchase ("REPOs") of approximately \$34,785 and \$39,551 as of December 31, 2017 and 2016, respectively. A REPO represents an agreement between the Bank and a customer to collateralize funds deposited by the customer in an interest-bearing repurchase sweep account. The Bank secures the REPO account with U.S. Government or U.S. agency securities. In consideration of the funds deposited, the Bank pledges the security to the customer. The Bank agrees to repurchase the security on the next business day for the amount of the deposit plus simple interest on that amount calculated for one day at the rate established for REPO accounts as set by the Bank for the day. The funds provided by REPOs are considered borrowings, not deposits, and are not covered by FDIC insurance. The average cost of REPOs was 0.18% in 2017 and 2016.

The Bank has a borrowing line with the FHLB equal to 35 percent of the Bank's total assets, subject to certain discounted collateral and FHLB stock holdings limitations. As of December 31, 2017, the maximum borrowing line based on the Bank's total assets was \$270,789; however, this line is generally limited based upon the amount of FHLB stock held and the discounted value of collateral pledged. As of December 31, 2017, the Bank's line was limited to \$92,973. To access this line, the Bank would be required to purchase additional stock in the FHLB. As of December 31, 2017 and 2016, the Company had no outstanding borrowings with the FHLB. As of December 31, 2017, assets pledged as collateral had a total book value of approximately \$156,824.

As an additional source of liquidity, the Bank had federal fund borrowing agreements with correspondent banks totaling \$48,000 as of December 31, 2017 and 2016. These unsecured lines may be reduced or withdrawn at any time, but are generally reaffirmed annually. As of December 31, 2017 and 2016, there were no outstanding borrowings under these agreements.

#### 9. Income Taxes

The provision for income taxes was comprised of the following for the years ended December 31, 2017 and 2016:

	2017	2016
Current		
Federal	\$ 4,012	\$ 2,781
State	202	467
Deferred		
Federal	416	(497)
State	19	(63)
Provision for income taxes	<u>\$ 4,649</u>	<u>\$ 2,688</u>

The following is a reconciliation of the expected provision for federal income taxes at the statutory rate to the actual provision for income taxes for the years ended December 31, 2017 and 2016:

	2017	2016
Expected federal income tax provision at statutory rate	\$ 3,416	\$ 2,581
Increase (decrease) resulting from		
Impact of federal tax rate change	1,199	-
Tax-exempt income	(101)	(111)
State income taxes, net of federal effect	473	340
Earnings on BOLI	(156)	(116)
Federal deduction for Oregon tax credits	(157)	-
Other - net	(25)	(6)
Provision for income taxes	<u>\$ 4,649</u>	<u>\$ 2,688</u>

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The tax effects of temporary differences that give rise to deferred tax assets and liabilities as of December 31, 2017 and 2016 were as follows:

	2017	2016
Deferred tax assets		
Allowance for loan losses	\$ 1,232	\$ 1,238
Reserve for unfunded loan commitments	68	96
Deferred compensation	1,122	1,547
Oregon tax credits	1,929	256
Interest income on non-accrual loans	10	137
Net unrealized losses on investment securities available-for-sale	693	520
Other	77	104
Total deferred tax assets	5,131	3,898
Deferred tax liabilities		
Accumulated depreciation and amortization	(17)	(54)
Deferred loan income	(319)	(459)
Other	(121)	(122)
Total deferred tax liabilities	(457)	(635)
Net deferred tax assets	\$ 4,674	\$ 3,263

Purchased Oregon tax credits, which aggregate \$1,929 as of December 31, 2017, will be utilized to offset future state income taxes. These credits are generally recognized over a five-year period beginning in the year of purchase and have an eight year carry-forward period. If unused, the credits expire in the following years: \$78 in 2026 and \$1,851 in 2029. It is anticipated that all credits and other deferred asset items will be fully utilized in the normal course of operations based on Management's expectations of future taxable income and/or because they were supported by recoverable taxes paid in prior years. Accordingly, Management has not reduced the deferred tax asset by a valuation allowance. Net deferred tax assets are included in other assets in the accompanying consolidated balance sheets.

**10. Commitments and Contingencies**

In the normal course of business, the Bank is a party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of amounts recognized in the accompanying consolidated balance sheets.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet financial instruments.

A summary of the Bank's off-balance sheet commitments as of December 31, 2017 and 2016 is as follows:

	2017	2016
Commitments to extend credit		
Real estate secured	\$ 24,613	\$ 20,859
Commercial and industrial	40,728	44,252
Other - net	34,691	36,992
Standby letters of credit	2,616	2,895
Total	\$ 102,648	\$ 104,998

A commitment to extend credit is an agreement to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of fees. Since many of the commitments are expected to

## **Citizens Bancorp and Subsidiary**

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Bank upon the extension of credit, is based on Management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property and equipment, residential real estate, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third-party. These guarantees are primarily issued to support public and private borrowing arrangements. In the event the customer does not perform in accordance with the terms of the agreement with the third-party, the Bank would be required to fund the commitment. The maximum potential amount of future payments the Bank could be required to make is represented by the contractual amount of the commitment. If the commitment were funded, the Bank would be entitled to seek recovery from the customer. The Bank's policies generally require that standby letter of credit arrangements contain security and debt covenants similar to those involved in extending loans to customers. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Collateral held varies as specified above and is required in instances when Management deems it necessary.

As described in Note 1, the Bank maintains a reserve for unfunded loan commitments. The Bank's reserve for unfunded loan commitments totaled \$252 and \$246 as of December 31, 2017 and 2016, respectively.

The Bank is a participant in the Oregon Public Deposit Protection Program ("the Program"). The Program was established to provide additional protection for Oregon public funds in the event of a bank loss. Each Program participant is required to pledge securities or obtain a letter of credit for a defined percentage of its average of public funds held in excess of FDIC deposit insurance limits. This percentage is based on the Bank's capital adequacy and the discretion of the Office of the State Treasurer. In the event of an Oregon bank failure and to the extent sufficient collateral is unavailable to repay its public funds, any uninsured public deposits would be fully repaid by the other Program participants. As of December 31, 2017, the Bank pledged approximately \$7,957 in U.S. agency securities to satisfy its commitment under the Program and there was no liability associated with the Bank's participation in the Program. The maximum future contingent liability is dependent upon the occurrence of an actual loss, the amount of such loss, the failure of collateral to cover such a loss, and the resulting share of loss to be assessed to the Company, all of which cannot presently be determined.

During 2016, the Bank purchased an equity interest in a Low-Income Housing Tax Credit ("LIHTC") partnership. The partnership's underlying activities include the development and operation of quality affordable housing units. The Bank elected to use the proportional allocation method of accounting. As of December 31, 2017, the Bank included \$2,803 in other assets (representing the remaining unamortized investment in the LIHTC partnership) and \$1,952 in other liabilities (representing the Bank's remaining funding obligation). The Bank expects to fulfill the majority of its remaining funding commitment by the end of 2019 with all required payments made by the end of 2024.

Due to the nature of its activities, the Company is subject to pending and threatened legal actions which arise in the ordinary course of business. In the opinion of Management, liabilities arising from these claims, if any, will not have a material effect on the Company's consolidated financial statements as of and for the year ended December 31, 2017.

The Bank leases certain branch premises under operating leases which expire at various dates through May 31, 2048. Rental expense for leased premises was \$146 and \$142 for 2017 and 2016, respectively, which is included in occupancy expense in the accompanying consolidated statements of income.

## Citizens Bancorp and Subsidiary

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As of December 31, 2017 the aggregate annual future minimum net rental commitments under noncancellable leases having an original or remaining term of more than one year were approximately as follows:

2018	\$	136
2019		111
2020		93
2021		78
2022		52
Thereafter		777
Total	\$	<u>1,247</u>

Certain leases contain renewal options from one to five years and escalation clauses based on increases in the consumer price index, property taxes, and other costs.

#### 11. Significant Concentrations of Credit Risk

Most of the Bank's business activity is with customers located in Oregon. Investments in state and municipal securities involve governmental entities within Oregon. Loans to individual borrowers are generally limited by state banking regulations to 15% of the Bank's shareholders' equity excluding accumulated other comprehensive income (loss) for loans not fully secured by a first lien on real estate, and to 25% of such amount for loans fully secured by a first lien on real estate.

The Bank has credit risk exposure, including off-balance sheet credit risk exposure, as disclosed in Notes 1 and 10. The ultimate collectability of a substantial portion of the Bank's loan portfolio is susceptible to changes in economic and market conditions in its operating region. The Bank generally requires collateral on all real estate loans and typically originates loans with loan-to-value ratios of no greater than 70% to 80%.

The Bank has a concentration in real estate loans, particularly in commercial real estate loans. These loans require additional evaluation including, but not limited to, industry, geographic, and collateral analysis. Commercial real estate is further categorized to reflect owner occupied and non-owner occupied properties. Any non-owner occupied category that is over 100% of tier 1 capital is further analyzed as to the type of property being taken as collateral.

The contractual amounts of credit-related financial instruments such as commitments to extend credit and standby letters of credit represent the amounts of potential accounting loss should the contract be fully drawn upon, the customer defaults, and the value of any existing collateral becomes worthless.

#### 12. Benefit Plans

##### 401(k) Profit Sharing Plan

The Bank has a 401(k) profit sharing plan (the "Plan") which covers substantially all employees who have completed one month or more of service. Employer contributions are at the discretion of the Board and currently begin after employees have completed six months of service. For the years ended December 31, 2017 and 2016, contributions to the Plan consisted of employer matching contributions of 200% of eligible participants' contributions up to 3% of a participant's eligible compensation. Total contributions by the Bank to the Plan in 2017 and 2016 were \$503 and \$452, respectively.

## **Citizens Bancorp and Subsidiary**

Years Ended December 31, 2017 and 2016

### Notes to Consolidated Financial Statements

#### **Supplemental Executive Retirement Plan**

The Company has a Supplemental Executive Retirement Plan ("SERP") covering its executive officers. The post-retirement benefit provided by the SERP is designed to supplement a participating officer's other sources of retirement income. Compensation expense related to this plan totaled \$444 and \$393 in 2017 and 2016, respectively. Liabilities to employees, which are being accrued over their expected time to retirement, were \$3,934 and \$3,633 as of December 31, 2017 and 2016, respectively, and are included in other liabilities in the accompanying consolidated balance sheets.

To assist in the funding of the SERP and other employee benefits, the Company has purchased BOLI policies which had a cash surrender value of \$15,454 and \$10,853 as of December 31, 2017 and 2016, respectively. Income derived from BOLI policies totaled \$401 and \$295 in 2017 and 2016, respectively.

#### **13. Common Stock Plans**

##### **Cash Dividend Reinvestment Plan**

The Company has a dividend reinvestment plan which allows – at the participating common shareholder's option – for 100% of cash dividends to be reinvested in shares of the Company's common stock. As of December 31, 2017 and 2016, 915,814 and 972,917 shares were reserved and available for future issuance under the dividend reinvestment plan, respectively.

##### **Stock Repurchase Plan**

As of December 31, 2017, the Board has authorized the repurchase of up to 187,358 shares of the Company's common stock and up to 370,224 shares of the Company's Series A preferred stock. Repurchases are made from time to time at Management's discretion under the terms of the plan. The Board's authorization has no expiration date.

#### **14. Regulatory Matters**

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory – and possibly additional discretionary – actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements.

Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital adequacy guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of common equity tier 1 capital (CET1), tier 1 capital to risk-weighted assets, total capital to risk-weighted assets and tier 1 capital to average assets (all as defined in the regulations). Management believes that, as of December 31, 2017, the Company and the Bank met or exceeded all capital requirements to which they are subject.

To be categorized as "well capitalized," banks must generally maintain minimum CET1 risk-based, tier 1 risk-based, total risk-based, and tier 1 leverage ratios as set forth in the following tables. As of December 31, 2017, the most recent notification from the Bank's regulator categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that Management believes would change the Bank's regulatory capital categorization.



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The Company's and the Bank's actual capital amounts and ratios as of December 31, 2017 and 2016 are presented in the following tables:

	Actual		Regulatory Minimum to be "Adequately Capitalized"		Regulatory Minimum to be "Well Capitalized" Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>2017</b>						
Common equity tier 1 capital (to risk-weighted assets)						
Company	\$ 73,640	15.22%	\$ 21,776	4.50%	N/A	N/A
Bank	\$ 73,601	15.21%	\$ 21,776	4.50%	\$ 31,455	6.50%
Tier 1 capital (to risk-weighted assets)						
Company	\$ 73,640	15.22%	\$ 29,035	6.00%	N/A	N/A
Bank	\$ 73,601	15.21%	\$ 29,035	6.00%	\$ 38,714	8.00%
Total capital (to risk-weighted assets)						
Company	\$ 78,453	16.21%	\$ 38,714	8.00%	N/A	N/A
Bank	\$ 78,414	16.20%	\$ 38,714	8.00%	\$ 48,392	10.00%
Tier 1 capital (to average assets)						
Company	\$ 73,640	9.43%	\$ 31,227	4.00%	N/A	N/A
Bank	\$ 73,601	9.43%	\$ 31,227	4.00%	\$ 39,033	5.00%
<b>2016</b>						
Common equity tier 1 capital (to risk-weighted assets)						
Company	\$ 69,451	15.58%	\$ 20,054	4.50%	N/A	N/A
Bank	\$ 69,430	15.58%	\$ 20,054	4.50%	\$ 28,966	6.50%
Tier 1 capital (to risk-weighted assets)						
Company	\$ 69,451	15.58%	\$ 26,738	6.00%	N/A	N/A
Bank	\$ 69,430	15.58%	\$ 26,738	6.00%	\$ 35,651	8.00%
Total capital (to risk-weighted assets)						
Company	\$ 73,479	16.49%	\$ 35,651	8.00%	N/A	N/A
Bank	\$ 73,458	16.48%	\$ 35,651	8.00%	\$ 44,564	10.00%
Tier 1 capital (to average assets)						
Company	\$ 69,451	9.62%	\$ 28,880	4.00%	N/A	N/A
Bank	\$ 69,430	9.62%	\$ 28,880	4.00%	\$ 36,100	5.00%

N/A indicates that this measure is not applicable at the Company level as of December 31, 2017 and 2016.

The Bank is required to establish and phase-in a “conservation buffer,” consisting of a common equity Tier 1 capital amount equal to 2.5% of risk-weighted assets by 2019. An institution that does not meet the conservation buffer requirement will be subject to restrictions on certain activities including payment of dividends, stock repurchases, and discretionary bonuses to executive officers. The phase-in began in 2016 and increases annually until fully phased-in by 2019.

**Restrictions on retained earnings**

There were no restrictions on the Company's or the Bank's retained earnings regarding payment of dividends as of December 31, 2017 and 2016.

**Citizens Bancorp and Subsidiary**  
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Notes to Consolidated Financial Statements

**15. Fair Value**

**Recurring fair value measurements**

As of December 31, 2017 and 2016, the Company had no liabilities measured at fair value on a recurring basis. The Company's assets measured at fair value on a recurring basis as of December 31, 2017 and 2016 were as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<b>2017</b>			
Investment securities available-for-sale			
U.S. agency securities	<u>\$ -</u>	<u>\$ 281,770</u>	<u>\$ -</u>
<b>2016</b>			
Investment securities available-for-sale			
U.S. agency securities	<u>\$ -</u>	<u>\$ 229,690</u>	<u>\$ -</u>

**Non-recurring fair value measurements**

As of December 31, 2017 and 2016, the Company had no liabilities measured at fair value on a non-recurring basis. The Company's assets measured at fair value on a non-recurring basis as of December 31, 2017 and 2016 were as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<b>2017</b>			
Impaired loans with specific valuation allowances	\$ -	\$ -	\$ 2,074
OREO	-	-	823
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,897</u>
<b>2016</b>			
Impaired loans with specific valuation allowances	\$ -	\$ -	\$ 128
OREO	-	-	1,014
	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,142</u>

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The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at the dates indicated:

	December 31, 2017			
	Fair Value	Valuation Technique(s)	Unobservable Input(s)	Range
Impaired loans	\$ 2,074	Market approach	Discounted cash flows or appraised value of collateral less selling costs	5% - 20%
OREO	\$ 823	Market approach	Lower of appraised value of collateral or listing price less selling costs	6% - 10%

  

	December 31, 2016			
	Fair Value	Valuation Technique(s)	Valuation Technique(s)	Valuation Technique(s)
Impaired loans	\$ 128	Market approach	Discounted cash flows or appraised value of collateral less selling costs	5% - 20%
OREO	\$ 1,014	Market approach	Lower of appraised value of collateral or listing price less selling costs	6% - 10%

**Other fair value disclosures**

The Company did not change the methodology used to determine fair value for any financial instruments during the years ended December 31, 2017 and 2016. Nor did the Company have any transfers among Level 1, Level 2, or Level 3 during these years.

The following disclosures are made in accordance with the provisions of GAAP which require the disclosure of fair value information about financial instruments where it is practicable to estimate that value.

The estimated fair values of the Company's financial instruments as of December 31, 2017, were as follows:

	Recorded Amount	Fair Value	Fair Value Measurements Using:		
			Level 1	Level 2	Level 3
<b>Financial assets</b>					
Cash and cash equivalents	\$ 48,736	\$ 48,736	\$ 48,736	\$ -	\$ -
Interest-bearing time deposits with banks	992	992	992	-	-
Securities available-for-sale	281,770	281,770	-	281,770	-
Securities held-to-maturity	300	301	-	301	-
FHLB stock	868	868	-	-	868
Loans held-for-sale	174	174	174	-	-
Net loans	399,781	416,311	-	-	416,311
Accrued interest receivable	2,539	2,539	2,539	-	-
BOLI	15,454	15,454	15,454	-	-
<b>Financial liabilities</b>					
Deposits	654,542	655,561	629,475	26,086	-
REPOs	34,785	34,785	34,785	-	-

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The estimated fair values of the Company's financial instruments as of December 31, 2016, were as follows:

	Recorded Amount	Fair Value	Fair Value Measurements Using:		
			Level 1	Level 2	Level 3
<b>Financial assets</b>					
Cash and cash equivalents	\$ 79,818	\$ 79,818	\$ 79,818	\$ -	\$ -
Interest-bearing time deposits with banks	1,984	1,984	1,984	-	-
Securities available-for-sale	229,690	229,690	-	229,690	-
Securities held-to-maturity	465	470	-	470	-
FHLB stock	750	750	-	-	750
Loans held-for-sale	553	553	553	-	-
Net loans	376,915	387,816	-	-	387,816
Accrued interest receivable	2,306	2,306	2,306	-	-
BOLI	10,853	10,853	10,853	-	-
<b>Financial liabilities</b>					
Deposits	605,240	605,236	576,458	28,778	-
REPOs	39,551	39,551	39,551	-	-

**16. Basic and Diluted Earnings per Common Share**

The Company's basic earnings per common share is calculated as net income less preferred share dividends declared and undistributed earnings allocable to the participating preferred shares, divided by the weighted average number of common shares outstanding. Diluted earnings per common share would be calculated as net income less preferred share dividends declared and undistributed earnings allocable to the participating preferred shares, divided by the weighted average number of common shares outstanding plus any dilutive common stock equivalents. During the years ended December 31, 2017 and 2016, the Company had no dilutive common stock equivalents.

The numerators and denominators used in computing basic and diluted earnings per common share for the years ended December 31, 2017 and 2016 can be reconciled as follows:

	2017	2016
<b>Numerator</b>		
Net income	\$ 5,399	\$ 4,905
Less:		
Preferred shares dividends declared	(148)	(131)
Earnings allocable to preferred shares	(222)	(209)
Net income available to common shareholders	<u>\$ 5,029</u>	<u>\$ 4,565</u>
<b>Denominator</b>		
Weighted average shares outstanding - basic and diluted	<u>5,401,707</u>	<u>5,349,097</u>
Basic and diluted earnings per share	<u>\$ 0.93</u>	<u>\$ 0.85</u>

**17. Transactions with Related Parties**

In the normal course of business, certain key officers and directors (and the companies with which they are associated) are customers of, and have had banking transactions with, the Bank. In addition, the Bank expects to continue to have such banking transactions in the future. All loans and commitments to lend to such parties were made in compliance with applicable laws, and on substantially the same terms – including interest rates and collateral – as those prevailing at the time for comparable transactions with other persons.

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In the opinion of Management, these transactions do not involve more than the normal risk of collectability or present any unfavorable features. Loans outstanding to key officers and directors (and the companies with which they are associated) for the years ended December 31, 2017 and 2016 were approximately as follows:

	<u>2017</u>	<u>2016</u>
Balance at beginning of year	\$ 1,156	\$ 863
Net additions	500	481
Net repayments	<u>(846)</u>	<u>(188)</u>
Balance at end of year	<u>\$ 810</u>	<u>\$ 1,156</u>

All related party loans were current as to principal and interest as of December 31, 2017 and 2016.

As of December 31, 2017 and 2016, the Bank held \$11,256 and \$13,288 in deposits from its key officers and directors.